



**Helly Hansen (U.S.), Inc.**  
 14218 8<sup>th</sup> St. E, Ste. 100A  
 Sumner, WA 98390

Initial Order: ASAP \_\_\_\_\_ BOOKING \_\_\_\_\_

APPLICATION FOR CREDIT

Telephone: 1-800-435-5901  
 Fax: 1-888-946-8646

Credit Limit Requested \$ \_\_\_\_\_

Business Name \_\_\_\_\_ Phone ( ) \_\_\_\_\_

DBA or Store Front Name \_\_\_\_\_ Fax ( ) \_\_\_\_\_

URL: \_\_\_\_\_

Bill To: \_\_\_\_\_ Ship To: \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Partnership  Individual  Corporation / Year Incorporated \_\_\_\_\_ State of \_\_\_\_\_

Years in Business \_\_\_\_\_ Years At this Address \_\_\_\_\_ Years Under Present Ownership \_\_\_\_\_

Buyers Name \_\_\_\_\_ **Financial Contact** \_\_\_\_\_

Phone ( ) \_\_\_\_\_ Phone ( ) \_\_\_\_\_

Email Address \_\_\_\_\_ Email Address \_\_\_\_\_

**EMAIL ADDRESS FOR E-INVOICING:** \_\_\_\_\_

| Name (s) of Principal (s) | Title | Home Address | Phone |
|---------------------------|-------|--------------|-------|
| _____                     | _____ | _____        | _____ |
| _____                     | _____ | _____        | _____ |

Bank Name \_\_\_\_\_ Account No. \_\_\_\_\_

Street Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Contact \_\_\_\_\_ Phone ( ) \_\_\_\_\_ Fax ( ) \_\_\_\_\_

PLEASE PROVIDE A MINIMUM OF **4 REFERENCES** FROM EITHER THE INDUSTRY OR OTHER CATEGORY:

|                     |  |                      |  |                 |  |
|---------------------|--|----------------------|--|-----------------|--|
| Spyder              |  | K2 Corporation       |  | Amer/ Salomon   |  |
| Columbia Sportswear |  | Marker International |  | Patagonia, Inc. |  |
| Descente            |  | Nordica              |  | Tecnica U.S.A.  |  |
| North Face / VFC    |  | Rossignol            |  | Sport Obermeyer |  |

**Other References: Please include fax or email**

**Name** \_\_\_\_\_ **City** \_\_\_\_\_ **Prov/** \_\_\_\_\_ **Customer No** \_\_\_\_\_

**Phone** ( ) \_\_\_\_\_ **Fax** \_\_\_\_\_ **E-mail** : \_\_\_\_\_

**Name** \_\_\_\_\_ **City** \_\_\_\_\_ **Prov** \_\_\_\_\_ **Customer No** \_\_\_\_\_

**Phone** ( ) \_\_\_\_\_ **Fax** \_\_\_\_\_ **E-mail** : \_\_\_\_\_

**Name** \_\_\_\_\_ **City** \_\_\_\_\_ **Prov** \_\_\_\_\_ **Customer No** \_\_\_\_\_

**Phone** ( ) \_\_\_\_\_ **Fax** \_\_\_\_\_ **E-mail** : \_\_\_\_\_

**PAGE 2 MUST BE REVIEWED, COMPLETED, AND SIGNED**

Estimated Annual Sales \_\_\_\_\_

Net Worth \_\_\_\_\_

Financial statement for Fiscal Year End \_\_\_\_\_ is  attached  will be mailed

Dun & Bradstreet # \_\_\_\_\_ Resale Tax I.D. #: \_\_\_\_\_

**Type of Business: Please check one**

100-Sporting Goods  150-Specialty Stores  200-Department  250-Footwear

300- Fashion  350-Mass Merchants  400-Web-Mail order  500-B2B

Have you owned or operated a previous business?  Yes  No Name \_\_\_\_\_ State \_\_\_\_\_

Have you gone through bankruptcy or compromised a debt in the last 7 years?  Yes  No Date \_\_\_\_\_

Do you pledge or borrow on your accounts receivable?  Yes  No From whom? \_\_\_\_\_

Do you Finance your inventory on a secured basis?  Yes  No From whom? \_\_\_\_\_

For the purpose of obtaining merchandise from Helly Hansen (U.S.), Inc., I, the undersigned, hereby understand and agree to the following:

1. That a representative of Helly Hansen (U.S.), Inc. may contact any person named for verification of facts and payment of funds. That Helly Hansen (U.S.), Inc., will be notified of any changes of the above facts.
2. That all invoices will be paid within terms stated to prevent termination of credit.
3. That I (We) will pay finance charges of 1.5% per month (18% annual on the unpaid balance of my (our) account, or the maximum allowable under applicable State Law, whichever is less.
4. If any particular billing is not paid when due, I (We) agree to pay in addition to the foregoing: All collection costs if this account is referred to collection, or if suit is brought to collect this amount, I (We) agree to pay all costs and reasonable attorney's fee, including all costs and reasonable attorney's fee incurred on any appeal to an appellate court, and including any fees incurred for protection of Helly Hansen (U.S.), Inc. in any bankruptcy proceedings.
5. I (We) understand and agree that non-compliance issues, discrepancies on acknowledgments, terms, prices, packing slips or invoices **must be reported within 10 days** of the document date or any claim is denied.
6. Returns without prior authorization will be refused. The RA number must be visible on the return.
7. I understand and agree that I will not sell Helly Hansen on a third party website without the written approval of Helly Hansen Sales Manager.
8. Helly Hansen (U.S.), Inc. reserves the right to discontinue credit approval and/or a business relationship with the above named entity at any time, at Helly Hansen (U.S.), Inc.'s, sole discretion.
9. This agreement shall be construed and controlled by the laws of the State of Washington.

I (We) understand that the information furnished on this form will be held in confidence, and may be relied upon by Helly Hansen (U.S.), Inc., in extending credit and certify, that all such information is true and correct. I give permission to make inquiry of credit and related matters at our Bank, lending firm and creditors listed on this application.

Signed by: \_\_\_\_\_ Title: \_\_\_\_\_ Date: \_\_\_\_\_

**Signature over Printed Name**

Sales Rep: \_\_\_\_\_